



Capria Network Lead

Job Description

Role Type: Full-time employee
Location: Seattle
Salary: Commensurate with experience recognizing startup nature of the business, with emphasis on long-term performance compensation.
Benefits: Health insurance plan including vision and dental, technology allowance, commuter allowance, retirement matching
Apply: <https://capria.vc/capria-network-lead/>

Driving Fund Manager Collaboration to Achieve Superior Financial Returns

Capria has recently raised a new **global investment fund** backed by **IFC (World Bank)** and major private investors to expand our investing in the **\$1 trillion “missing middle” finance opportunity** in emerging markets.

We are already actively **deploying capital** and working closely with 19 early-growth VC, PE and innovative debt/equity fund managers in emerging markets across **Africa & the Middle East, South & Southeast Asia, and Latin America** that make up the **Capria Network**. Collectively, the Capria Network is targeting to invest \$1B through previous and current funds being raised. <http://capria.vc/network>

Impact fund managers making up the **Capria Network** were selected from more than 800 applicants from 70+ countries and they deeply **collaborate** to deliver superior financial returns and scaled impact.

Capria is seeking an outstanding, **process-minded**, entrepreneurial, and **self-directed** professional to further unlock the “network-effect” to enhance the returns of the Capria Network, individually and collectively.

An ideal candidate will be excited about the opportunity to build the infrastructure and facilitate the collaboration of network members generating strong financial returns and scaled impact. The person will also be excited to work in a **fast-paced, global, and startup environment**, while learning and mastering new things every day.

Experience and Capabilities

- Bachelor’s degree in Business, Finance, Economics, International Development, or a related field
- 3-6 years work experience
- Excellent project management skills
- Ability to create high-trust environments where collaboration and community thrive to produce better results
- Proven fast learner, high attention to detail, and strong critical thinking and analytical aptitude
- Understanding of finance and investment through coursework and/or job experience
- Enjoys both strategizing and execution; this role will be 70% execution with substantial room for rapid growth



- Thrives in fast-paced learning environments and able to turn ambiguity into results based on long-term objectives
- Demonstrated interest and experience in emerging markets and impact investing, or global development in general
- Flexible and mindful of what is required to work with people across different cultures and time zones (including early morning/evening ~2-3x per week)
- Willingness to travel internationally on occasion

Key Areas of Contribution

The best candidate will ensure we have great network systems, activities, and connections that drive premiere value for fund manager network members, including in the following areas:

Network Engagement

- Build upon and execute the existing strategy to create a high collaboration and high trust network of fund managers around the world
- Drive network engagement through facilitating introductions and connections, and creating space to connect and share within the network
- Collect feedback from the network members and iterate to respond to fund manager needs
- Manage the system to track and report on network member engagement
- Work with team members to identify ways to increase levels of engagement on a per fund manager basis

Network Content & Resources

- Manage and build upon the existing network resource library - including eLearning modules, templates, toolkits, resources, industry reports, etc.
- Support further development of learning agenda and curriculum arcs, building on existing work to enhance the capabilities of the fund managers that comprise the Capria Network
- Increase usage and adoption of network-wide resources
- Facilitate network virtual meetings -- workshops, deal reviews, and other real-time meetings
- Manage the process for content development for in-person network events - Fund Manager Intensives and Co-Creates

Network Communications

- Develop the strategy for internal and external network brand building and communications while liaising with Capria's marketing team to execute
- Identify PR worthy Capria Network activities working in conjunction with the marketing team
- Enhance quality and volume of in-network communications on a centralized and decentralized basis

Network of Networks



- Build informal and robust external connections to support network fund managers
 - May include building relationships with investors, startups, large companies, service providers, etc.
- Identify strategic partnerships that are synergistic with Capria's core offerings and further contribute to fund manager development

Network Operations & Program Logistics

- Create, improve, and institutionalize processes to optimize fund manager support
- Manage logistics for in-person network events - Fund Manager Intensives and Co-Creates

About Capria

Capria Ventures LLC is a global investment firm leading the largest network of fund managers collaborating to deliver superior returns in emerging and frontier markets, using flexible capital, advanced investment systems, and deep partnerships. Through its *network fund*, Capria invests in venture capital, private equity, and other debt and equity funds backing early-growth businesses. Capria applies global best practices of impact investment and ESG management in order to increase resilience of its portfolio. Capria and its global network deliver profits with scaled impact aligned with United Nations' Sustainable Development Goals. Capria has offices in Seattle, Bangalore, Singapore, and Nairobi. Learn more at <http://capria.vc>

Capria is an equal opportunity employer.